EVARTS CAPITAL
Private Investment Banking

M&A Dedicated Search Services

Evarts Capital has developed substantial expertise in executing dedicated searches on behalf of mid market companies seeking to augment organic growth with an M&A based growth strategy. This program is based on our prior success and experience with acquisition programs developed for our most valued clients.

The Typical Client

High performing companies that are considering acquisition or joint ventures that could add $5 - $75 million of revenue, have a strong and growth oriented management team committed to growing the business organically but do not typically have the time, resources and expertise of a professional M&A team. Evarts Capital functions as the firms in house M&A team without the high employment and carrying costs associated with such a team.

The Program – Brief Overview

1. ***The Review Process*** – Evarts meets with the company owners and/or management team to develop a company profile and understanding of the firm's culture and business at a strategic level.
2. **Development of M&A Strategy** – We work with appropriate client management to develop a clear picture of how an acquisition strategy would benefit the company and augment any organic growth strategy. We jointly identify search criteria and targets for growth via M&A.
3. ***The Search Process*** –The Evarts Dedicated Search Team actively surveys industry data bases and other source to develop "the opportunity" list of targets, makes direct contact and develops initial dialogue.
4. ***Review*** – Evarts and management meet as needed to review and update the program.
5. ***Execution*** – Evarts assists the company in negotiating and executing the transaction.
6. ***Duration*** - The program plan is long term (6 months - 1 year +) and result in identified acquisition or other growth opportunities.

The Commitment

The Evarts Directed Search team will develop a working relationship with your firm to become your "in house" M&A team. This service is offered only to a limited number of companies, each in a unique industry segment such that the desired service level and results can be delivered. Evarts will develop a proposal for each company based on the firm's individual strategy, budget and nature of the targeted growth plans. Our fee typically includes a moderate retainer to cover ongoing expenses and a success fee payable upon satisfactory completion of the M&A transaction

Contact one of our Managing Partners: Bill Evarts x 201 or Todd Peter x 202

Other Investment Banking Services

Corporate Divestitures
Raising Growth Financing / Capital
M&A Acquisitions Support
Management Led Buyouts

EVARTS CAPITAL, LLC
20600 CHAGRIN BOULEVARD ◆ SUITE 495 ◆ CLEVELAND, OHIO 44122
(216) 991-1201 ◆ FAX (216) 991-6547
www.evartscapital.com